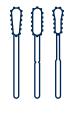




# Services and products to streamline your workflow

We provide customizable products, services, and all-around support to unlock your products' full potential.





Collection



Transport



Processing



**Artificial Intelligence** 

## An easy choice

# The pre-analytics expert

Teaming up with the right partner can determine the success of a product. That's why you must rely on experienced collaborators that share with you the same ultimate goal: deliver the best result to the patient. Of course, the quality of our products is always a given, but here you'll discover all the other reasons why we are the best partner a company can have.

# What are the Copan solutions for B2B?

We have 40 years of experience in the production of a vast catalog of products, from swabs to lab consumables, transport media, and lab automation solutions.

- Off the shelf
- Product customization
- Full-OEM Production
- Support

# 1000 shades of partnership

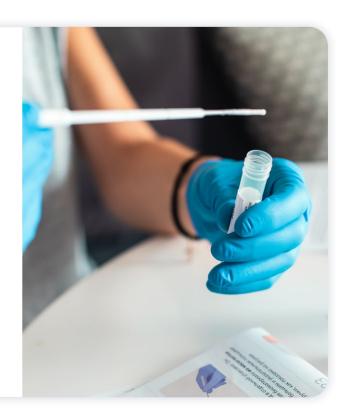
Whether you are looking for a fully customized product or just for help to sort through import and regulatory guidelines, our team of experts is available to meet face to face and tailor your experience with Copan!

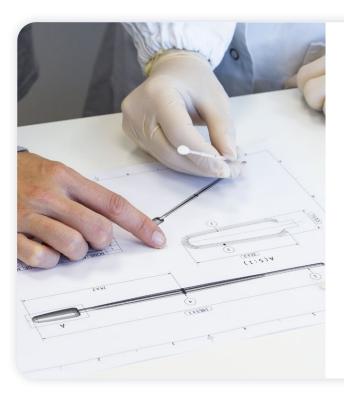


#### Off-the-shelf

# Your product's finest allies

Viability-preserving media, microbe-inactivating solutions, or the world-famous sample collection swabs: any of our devices can be paired "as it is" with your kits, to accompany patient's samples to better diagnostics. We drive you to our product that best fits your needs, and we ensure that the validation process is performed in the shortest time possible.







## Product customization

#### Made to measure

Are you interested in one of our products but there's a feature you think needs to be changed?

You can start from one of our products and customize it with extreme flexibility to fit your client labs' needs.

Our R&D department will listen to your requirements and follow the project up to the product release, to offer the final user a flawless experience from sample collection onward.



#### **OEM Production**

# Production capacity and global presence

In a world that constantly changes, we assure the stability you need to build your business without distruptions.

We help you manufacture your products efficiently and reliably. With the multi-billion piece-sized capacity of our four production sites across the globe, we shrink the logistics ensuring to your products a timely implementation and fast delivery, unparalleled in preanalytics.







#### Support

# All-around assistance

We lead our partners who require a helping hand for bureaucratic issues such as CE marking and global registrations. Our family comprises scientific, legal, and regulatory affairs experts who can support you through all the product clearance or marking steps to streamline your processes and unlock your worldwide product's salability.

#### Certificates

# **Quality first**

We work in a field where quality is not an option.

These certificates make us compliant with the most recent standards and are the expression of an act of responsibility towards partners and patients.

Discover all our certificates on our website

Sustainability

# Reducing our environmental footprint

We are working hard to make a difference in the ecological sustainability of our business: developing innovative materials, switching production to less impacting processes, recycling, and repurposing our production waste to a second life.

Your next step

# Begin your most succesfull partnership!

Many are the companies that already collaborate with us at any level. If you think we can do something also for you, get in touch with us, and start the collaboration you should have started before.

# Contact us!







This document may contain product information otherwise not accessible or valid in your country. Please be aware that Copan Italia S.p.A. does take any responsibility for accessing such information which may not comply with any valid legal process, regulation, registration or usage in the country of your origin. Product clearance and availability restrictions may apply in some Countries. Please refer to Copan website (www.copangroup.com) to view and/or download the most recent version of the brochure. This document is mainly intended for marketing purposes, always consult product insert for complete information. The use of this product in association with diagnostic kits or instrumentation should be internally validated by the user. ©2021 Copan Italia. All rights reserved. The trademarks mentioned herein are property of Copan Italia S.p.A.

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